



## Product Manager

At Natzka, we're revolutionizing the decision-making process for our customers working with traditional data warehouse technologies. This ambitious goal is backed by the use of sophisticated proprietary algorithms and the most recent results from Artificial Intelligence. We are looking for a highly skilled Product Manager to make a massive impact in shaping the product strategy and roadmap.

We value and promote personal initiative, clarity of thought, ability to learn, teamwork, accountability, and a striving for achievement. We collaborate in our offices in the city of Zurich, or remotely.

If that sounds appealing to you and you want to play a key role in a vibrant startup culture, please read on.

### Responsibilities

- Together with the company management, envision and design the product requirements, strategy and roadmap of Natzka's products.
- Translate an integrated vision into detailed customer journeys and well thought-out features, as well as develop the core positioning and messaging of the product.
- Cross-functional communication with both technical and non-technical project stakeholders.
- Define project milestones together with the engineering teams, contribute to QA, coordinate the product launch.
- No product exists in a vacuum, therefore it is vital for this role to initiate and develop partnerships with third parties to build a robust ecosystem around our platform.
- Build a deep and thorough understanding of the competition, analyse market data, and be instrumental in running benchmarks and product comparisons.
- Perform product briefings and demos to the sales teams and customers.
- Identify and promote documentation and training content to be created for our customers.
- Your contribution will extend to the definition of our pricing models to meet revenue and profitability objectives, as well as the product SLA and other parameters required to achieve customer satisfaction.

### Requirements

- University degree in engineering or other technical field.
- Proven record of managing digital products and their financial aspects at the enterprise level.
- Demonstrated experience in shaping a data-driven SaaS product and its ecosystem.
- Good understanding of Cloud services and familiarity with the main Cloud providers.
- Excellent understanding of the Data Analytics landscape and of AI concepts.
- Knowledge of benchmarking tools and standards.
- Strong writing and presentation skills.
- Eligibility for a Swiss work permit.
- Fluency in English.

We offer an attractive compensation based on experience and skills, flexible working hours, and training opportunities.



Please send your complete application to: Mr Patrizio Contu, CTO, (including CV with photo, references, education and qualification certificates) per e-mail: [techlab@natzka.com](mailto:techlab@natzka.com)

Please kindly note that we only accept applications from direct candidates, no recruitment agencies. Thank you for your understanding.

Occupation: 100%  
Location: Zurich  
Function: Product Manager  
Sector: Product Design